

NewsBlast

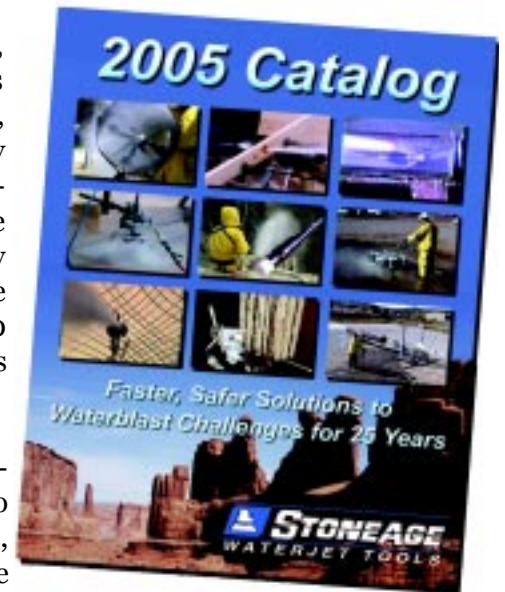
StoneAge, Inc. • P.O. Box 2907 • Durango, CO 81302 • Phone: 970-259-2869 • Fax: 970-259-2868 • www.stoneagetools.com

Dec. 2004

NEW 2005 StoneAge Catalog

Our new catalog of waterjet tools is being printed, and will be mailed out in January. Additional copies can be ordered directly from our website. Each year, we update the information on all tools, to accurately cover design changes, new options, and features. Sometimes changes are suggested by customers who like the tool they bought, but had ideas on improvements they thought important. The demand for ultra-high pressure tools led us to further expand our product line for 40 Kpsi waterblast operations. Major changes and new tools are illustrated below.

The new low flow 40 Kpsi **Barracuda™** allows contractors with pumps as small as 160 HP to operate two hand-held guns at once. The **BC-UH** is self-rotating, thereby avoiding the maintenance and reliability problems of air-powered rotating guns.



Model BC-UH-LF
20 to 40 Kpsi
3 to 7 gpm



Extends
Barracuda™
flow range down
to 3 gpm at 40 Kpsi

The **BJV-H9** completes a family of self-rotating 2D nozzles that have been workhorses for our customers since 1986. Capable of handling as much as 500 HP, the **BJV-H9** is the answer for hard deposits or coatings that cannot be cut at lower pressures.

Finally, the **WG286-M-P16 Centralizer** offers all-around cleaning, and capability to use extension nipples for sewer contractors who tackle lines in the 13 to 40 inch diameter range.



NEW 40 Kpsi BJV-H9 makes ultra-high pressure self-rotating power a reality

Now available
with full line of heads,
extension nipples, and centralizers



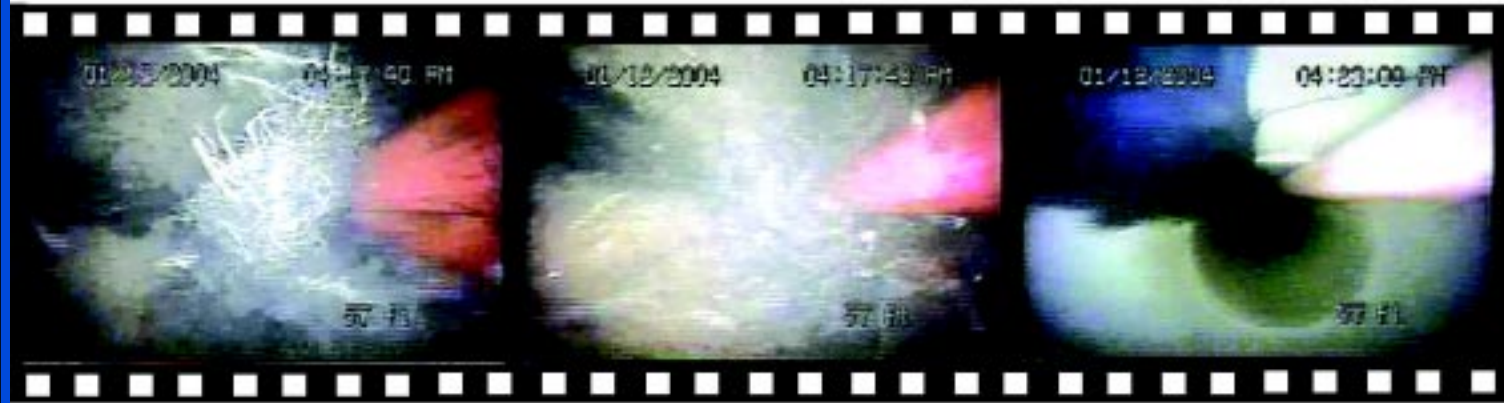
NEW WG 286-M-P16
Centralizer, with
BJV Head

Handle
lines to 40 in. ID
with Warthog™ WG-1.

It's important to replace old catalogs each year to have complete information on new tools, changed specifications, and avoid confusion by those that have become obsolete.

Runyan Plumbing Relies on Warthog™

If you have visited the StoneAge booth at the annual Pumper/Cleaner Environmental Expo in Nashville, you probably met Dave Runyan trading stories with the other drain cleaning pros gathered around our **Warthog™** display. He has been in the drain cleaning business in Brunswick, GA for many years. Dave knows what works and what doesn't, and he's told many tales of root cutting with **Warthog™ Sewer Nozzles**. So we were excited to see the videos he sent for our new website. He shows several examples of 4 inch laterals with multiple joints severely clogged with roots. We know that a **Warthog™** will cut such roots up to about 3/16 inch diameter if it's moved slowly through such a mass. But that's not good enough for Dave Runyan! He uses his TV inspection equipment to position the jets in exactly the right spot, and lets them grind away at the clog. He has cut roots over 1/2 inch diameter this way. According to Dave, "drains are not just unclogged after being jetted with the **Warthog™**, they're clean!"



Heavy root restriction

Warthog WS-1/2 blows roots away

"Not just unplugged, but clean"

Atlas Industrial Gets Results!

Faced with cleaning a heavily-fouled section of 48 in. diameter pipe with a 80 gpm, 2,000 psi combination truck, Adams Industrial called us for jetting tool recommendations. He used his **BJV-M** as illustrated below. Here's what Dan Gadams says:

"Here are a couple of before and after pictures of the 48 inch fiberglass pipe that we cleaned. One pass up and one back and these were the results. We cleaned the debris the tip knocked off with a combination unit nozzle after. Thanks for your help on this project."



Before and after photos illustrate how a centralizer allows all-around cleaning.



BJV-M & BJ 286-M-P12
Centralizer

3/8" Hose for Jetting 3" Laterals

WT 210 - 100 ft
WT 215 - 150 ft



The **Warthog™ WT-3/8** is able to go around elbows and cleanouts in 3" drains, but our customers' 1/2" hose often cannot. So StoneAge now offers 100 ft and 150 ft long lateral hose rated at 4 Kpsi. Put this hose on the end of your bigger hose to jet 3" lines.



Tackling Durango's Dirtiest Manhole

The City of Durango Colorado used the new **MH-100 Manhole Cleaner** equipment to adapt their **Warthog™ WG-1 Sewer Nozzle** for cleaning manholes. There are two parts to this assembly - a jet guard attached to the top of the manhole, and a special rotating head. They selected the city's dirtiest manhole for the test, located in the Durango & Silverton Narrow Gauge Railroad yard that's been in operation for 122 years. The manhole had an accumulation of greasy sludge, which was quickly cleaned. The equipment is intended for contractors cleaning manholes needing repair or lining to stop stormwater infiltration into the sewage treatment facility.



See Us in Nashville
February 24-26
Pumper/Cleaner
Environmental Expo



Don't miss this great annual show. We have the same booth # B-2, upstairs at the Pumper/Cleaner Environmental Expo at Opryland Conference Center. We will exhibit our new and most popular tools, with our multi-media interactive presentations showing tools in action. This annual event is important to us because we have a chance to talk with many of our customers, and learn what's needed to enable them to work smarter and safer.

More Room for Parts,
QC, and Shipping



Last spring, we knew something had to be done when Julie and Jed stacked shipments in the parking lot! Since that time, a 1500 square foot building expansion increased space for parts inventory, shipping and quality control.



Experienced Pros - A Great Sales Team

After 9 years managing StoneAge marketing and sales efforts, Mark House has decided to retire at the end of the year. He plans to stay in the Durango area, and watch StoneAge grow while he recreates.

He leaves an able sales and marketing team ready to give StoneAge customers the most helpful service possible. StoneAge doesn't have commissioned salespeople, because we think the customer gets better service from experience and in-depth product knowledge. From left to right are Billy Schultheiss, Bill Shires, and Scott Hardy. Billy has been with StoneAge for 15 years, working in fabrication, testing, repairs and customer service. Bill has been with the company for 7 years, with experience in shipping, purchasing, production planning, and sales. Scott has been with the company for 15 years, formerly shop manager, with experience in almost all phases of our business.



Welcome New Employees

Daniel Morgan - Welder



Leigh Ann Haskins - Purchasing



Shawn Andreatta - Shipping

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StoneAge, Inc.
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